

Ref: NACL/SE/2021-22

30th May, 2021

1) BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Fort, Mumbai,

Mumbai-400001

Company Code:524709

2) National Stock Exchange of India Ltd

Exchange plaza, 5th Floor
Plot No.C/1 G Block,
Bandra- Kurla Complex, Bandra (E)

Mumbai – 400051

Script ID:NACLIND

Dear Sir,

Sub: Press Release

Ref: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015-reg.

Please find attached a copy of communication released to the press.

Kindly take the same on records.

Thanking you,

For **NACL Industries Limited**



Satish Kumar Subudhi

Company Secretary & Head-Legal

Factory-Technical :

Plot # 177, Arinama Akkivalasa Village, Allinagaram
Post, Etcherla Mandal, Srikakulam - 532403, A.P.
Phone : +91-08942-231172, 256400 / 401
Fax : +91-08942-231171

Factory-Formulation :

Unit - I, Unit - II
Ethakota-533238, Ravulapalem Mandal
East Godavari Dist., A.P.
Phone : +91-08855-254600 / 617

R&D Centre :

Sy. No. 1710 & 1711, Anthireddyguda Road, Nandigaon
Village & Mandal, R.R.District, Telangana - 509228
Phone : +91-08548-305004
Fa x : +91-08548-305801



28th May 2021

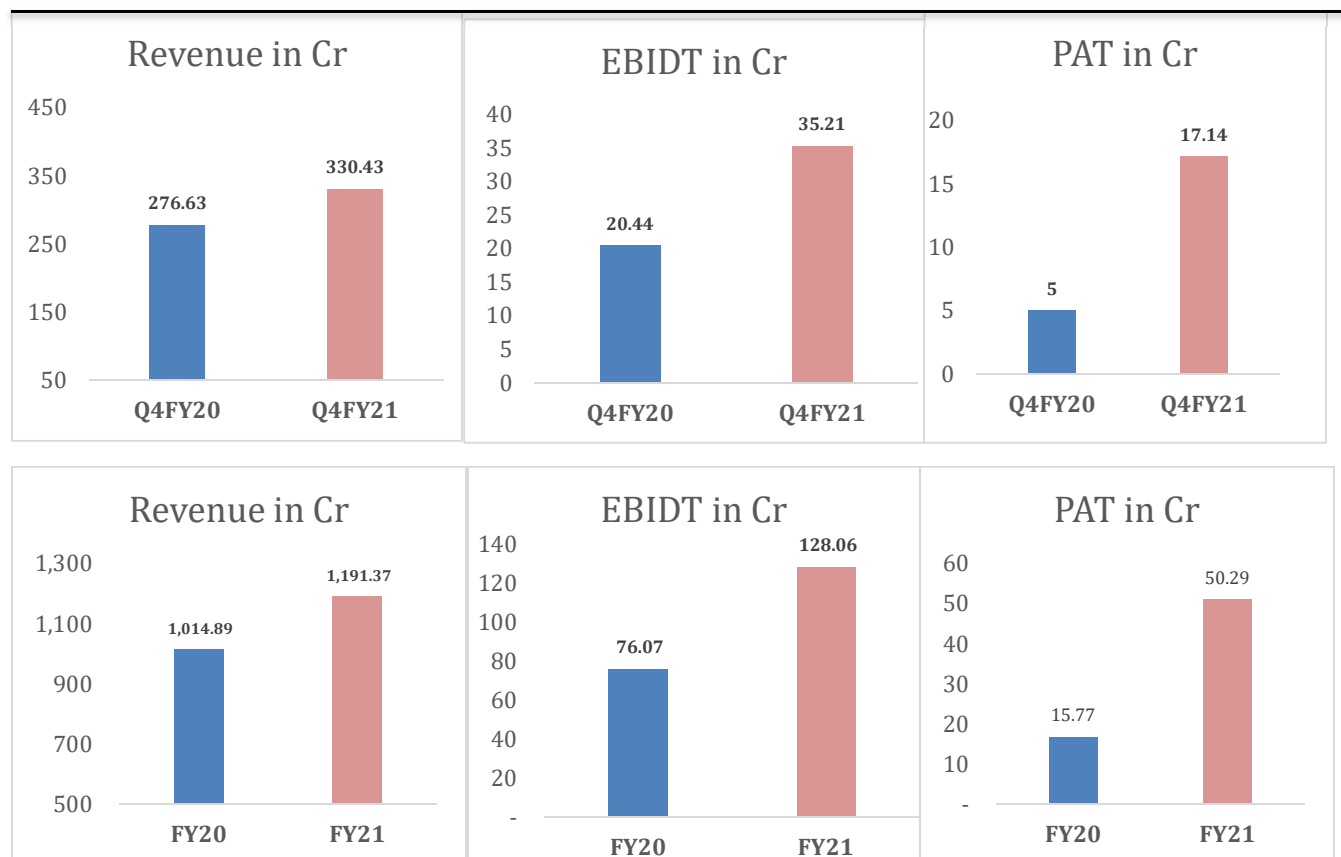
Press Release

Highlights of the Company Performance in Q4 2020-21

Revenue from operations for the quarter ended 31st March, 2021 is Rs. 330.43 Cr, registering a growth of 19%, Earnings before Interest, Depreciation and Tax (EBIDT) and Profit After Tax (PAT) for the quarter ended 31st March, 2021 stood at Rs. 35.21 Cr and Rs. 17.14 Cr respectively compared to Rs. 20.44 Cr and Rs. 5 Cr in the corresponding period of previous year.

Revenue from Operations for the year ended 2020-21 is Rs. 1,191.37 Cr, registering a growth of 17%, Earnings before Interest, Depreciation and Tax (EBIDT) and Profit After Tax (PAT) for the year ended 2020-21 stood at Rs. 128.06 Cr and Rs. 50.29 Cr respectively, compared to Rs.76.07 Cr and Rs.15.77 Cr in the corresponding periods of previous year.

Performance at Glance





Key Updates on Q4 2020-21

- Company declared Second Interim Dividend of Re.0.15/- per equity share (representing 15%) on the equity share of Rs.1/- each fully paid up for the financial year 2020-21.
- The Company has successfully completed 'Responsible Care' Certification and has been awarded use of the "Responsible Care Logo" by Indian Chemical Council (ICC), the apex body of the Chemical Industry in India.
- The R&D facility of NACL Industries Limited, situated at Nandigaon Village, in the outskirts of Hyderabad, Ranga Reddy District 509228 (Telangana) has been accredited for "Good Laboratory Practice" (GLP) vide certification by National Good Laboratory Practice Compliance Monitoring Authority (NGCMA), Department of Science and Technology, Government of India and certified compliant to "Good Laboratory Practice" under OECD Principles of GLP. Registration authorities of all OECD countries shall now accept the test data generated by the R&D Centre of NACL which will help to grow export business.
- For the year ending March'21, Exports grew by more than 20% over the last year. With optimistic forecast for all the products and good order book, the outlook for FY'22 is greatly encouraging.
- Domestic retail witnessed a growth of 11% over that of last year, despite limitations posed due to the COVID situation which prevailed throughout the year.
- A greenfield project is being set up for Agrochemical & Active Ingredients, Intermediates & Formulations at Dahej in Gujarat with an outlay of around ₹200 crore. The capex will be undertaken by a wholly owned subsidiary, NACL Spec-Chem Ltd and will be funded through a mix of internal accruals and debt. The new capacity is expected to come on stream during first quarter of FY-2022-23 and will help serve the growing requirements of its increasing customer base. Construction activity is underway at the Dahej site.
- In addition to augmenting capacity substantially, NACL Industries Ltd. is also working to build a strong pipeline of products for Global and Indian market through development and registrations.



Comments from Mr. Pavan Kumar, MD & CEO

“The results for Q4 have been heartening. With every passing quarter, the Company has been achieving increasing sales and profits. Despite the numerous challenges posed by the pandemic, NACL remained resolute in its pursuit of progress by adapting, innovating and persevering.

The Company is making substantial investments in its manufacturing capabilities and working on many products with the intent to consolidate its market position and grow sustainably. The prospect of the economy returning to strong growth increasing competitiveness of the manufacturing sector, prediction of good monsoons and supportive dispensation augur well for the Company which is in a state of resurgence.

About NACL

NACL was established in 1993. The Company started as an Active Ingredient manufacturer and has built a sizable business in Domestic Retail, B2B and Exports segments. Many of the Company's customers are large MNCs with longstanding relationships. The Company has also emerged as a strong player in the formulations business with over 50 products being retailed covering all major crops and product categories such as Insecticides, Herbicides, Fungicides and Plant Growth Regulators.

For more information: visit <https://naclind.com/>

For NACL Industries Limited


S. Mani Prasad
Head - Corporate HPD



Cautionary Statement:

Except for historical information, all of the statements, expectations and assumptions, contained in this presentation may be forward-looking statements that involve a number of risks and uncertainties. Although NACL attempts to be accurate in making these forward-looking statements, it is possible that future circumstances might differ from the assumptions on which such statements are based. Other important factors which could cause these statements to differ materially include economic conditions, Government policies, dependence on partnerships, retention of key personnel, technological advances that may make our service offerings less competitive; NACL does not undertake to update any forward-looking statements that may be made from time to time.