NACL Industries Limited

(formerly known as 'Nagarjuna Agrichem Limited')



Ref: NACL/SE/2020-21

22nd May, 2020

1) Corporate Relationship Department

BSE Limited,

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai - 400001

Stock Code:524709

2) Corporate Relationship Department

National Stock Exchange of India Ltd

Exchange Plaza, 5thFloor

Plot No.C/1 G Block, Bandra-Kurla

Complex, Bandra (E) Mumbai-400051

Symbol: NACLIND

Dear Sir,

Sub: Press Release-reg.

Ref: Regulation 30 (Disclosure of events or information) under SEBI (LODR)
Regulations, 2015

Please find attached a copy of communication released to the press.

Kindly take the same on records and oblige.

Thanking you

for NACL Industries Limited

Satish Kumar Subudhi

Meauli

Company Secretary & Head-Legal

Encl: As above

Regd. Office: Plot No. 12-A, 'C' Block, Lakshmi Towers, No. 8-2-248/1/7/78, Nagarjuna Hills, Panjaguita, Hyderabad - 500 082, Telangana, INDIA. Phone: +91-40-33185100, Fax: +91-40-23358062 E-mail: info@naclind.com Website: www.naclind.com CIN: L24219TG1986PLC016607

Factory-Technical:

Plot # 177, Arinama Akkivatasa Village, Allinagaram Post, Etcherle Mandal, Srikakulam · 532403, A.P. Phone : ±91-08942-231172, 300400 / 401

Fax: +91-08942-231171

| Factory-Formulation :

Unit - I, Unit - II

Ethakota-533238, Ravulapulem Mandal

East Godavari Dist., A.P.

Phone: +91-8855-305617 / 627

R&D Centre :

Sy, No. 1710 & 1711. Authireddygoda Road, Nandigaon Villago & Mandal, R.B. District, Telanguna - 509228

Phone: +91-08548-305004 Fax: +91-08548-305801

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May 21, 2020

PRESS RELEASE

NACL Industries achieves topline milestone of Rs.1022 Cr registering 17 % growth Highlights of the company performance for FY 2019-20

- Revenue from operations for the quarter and year ended 31st March, 2020 achieved is Rs. 276.63 Cr and Rs. 1,014.89 Cr registering a growth of 56% and 17% respectively.
- o Earnings Before Interest, Depreciation and Tax (EBIDT) and Profit After Tax (PAT) for the year 2019-20 stood at Rs.76.07 Cr and Rs. 15.78 Cr. respectively compared to Rs. 39,41 Cr and Rs. (8.38) Cr. in the corresponding periods of previous year. The EBIDT and PAT for the Quarter is Rs. 20.44 Cr and Rs. 5.00 Cr. respectively compared to Rs. (11.26) Cr and Rs. (16.23) Cr of the same period of previous year.
- Domestic sales increased by 12% in the quarter over corresponding quarter of previous year. Increased acreages of paddy and wheat aided the company's business. Covid-19 has had its impact on agricultural operations from March. However, Agriculture being an essential sector, operations could improve.
- o In quarter 4, export business witnessed a growth of over 50% over the same period in the previous year. The outlook for the next financial year is encouraging.
- o After brief disruption to production operations post lockdown, the Company's plants restored operations as per guidance and advice of the government. The company is implementing capacity augmentation projects in the existing sites while working on developing two greenfield manufacturing sites
- o The company's equity capital stand increased to Rs.19.26 Cr through further equity infusion by way of conversion of warrants.
- o During 2019-20, R&D has developed process for a number of Active Ingredients and Formulations, some of which has been commercialized.

For NACL Industries Limited

S. Mani Prasad Head - Corporate HPD