

August 7, 2018

**PRESS RELEASE**

**Outcome of the Board of Directors' Meeting**

In its meeting held on August 06, 2018, the Board of Directors approved the Q-1 (FY 2018-19) results of the Company.

Total income for the Quarter under review is Rs222.46 Cr. compared to Rs167.08 Cr. (net of Excise) in the corresponding quarter of the previous year, registering an increase of 33%.

Earnings Before Interest, Depreciation and Tax (EBIDT) and Profit Before Tax (PBT) for the Quarter is Rs 14.17 Cr. and Rs 0.87Cr. respectively.

**Market Scenario & Outlook**

Current and future market scenario looks positive for the Company given the satisfactory rainfall across the Country. Q-2 being crucial for the business, the Company has geared up adequately to position products in line with demand expected.

Consistent efforts are on to bring in new products into the market indigenously as also in collaboration with other reputed Global Players in Agrochemicals.

Overall outlook for domestic market seems encouraging for the FY 2018-19, though the margins, in view of high raw material prices, is an area of concern.

Exports have shown signs of positive growth in the Quarter under review registering 20% increase compared with the same Quarter of previous year. It is expected that this trend would continue throughout the current FY, though the margins, in view of high raw material prices, is an area of concern.

**Raw-material supply**

Chinese Government is stringent on pollution control measures and as a result, many Chemical manufacturing factories in the various Industrial zones in China across Jiangsu, Shandong, Hubei, Shanxi and Guangdong provinces are still under partial or full EPA shutdown. This has resulted in short-supply of raw materials and also escalation in costs, thereby affecting margins. Despite this, unstinted efforts are being made to ensure smooth supply of materials by sourcing from European and Indian markets. At the same time, the Company is taking steps towards backward integration taking advantage of huge manufacturing capacity at its Plants and hope to mitigate the situation.



Page 1 of 2

Regd. Office : Plot No. 12-A, 'C' Block, Lakshmi Towers, No. 8-2-248/1/7/78, Nagarjuna Hills, Panjagutta, Hyderabad - 500 082, Telangana, INDIA.  
Phone : +91-40-33605100/123, Fax : +91-40-23358062 E-mail : [info@naclind.com](mailto:info@naclind.com) Website : [www.naclind.com](http://www.naclind.com)  
CIN : L24219TG1986PLC016607

**Factory-Technical :**

Plot # 177, Arinama Akkivalasa Village, Allinagaram Post, Etcherla Mandal, Srikakulam - 532403, A.P.  
Phone : +91-08942-231172, 300400 / 401  
Fax : +91-08942-231171

**Factory-Formulation :**

Unit - I, Unit - II  
Ethakota-533238, Ravulapalem Mandal  
East Godavari Dist., A.P.  
Phone : +91-8855-305617 / 627

**R&D Centre :**

Sy. No. 1710 & 1711, Anthireddyguda Road, Nandigana Village & Mandal, R.R.District, Telangana - 509228  
Phone : +91-08548-305004  
Fax : +91-08548-305801

**Joint Ventures & Collaborations**

Joint Ventures and collaborations are entered into with MNCs and Domestic Companies for manufacture and marketing of eco-friendly Bio-Pesticides which are the need of the hour. The Company is gearing up to take it forward in a big way and expects positive contribution to income and profitability in the long run.

**Awards**

NACL's Srikakulam Plant received SURAKSHA Purashkar from the National Safety Council of India besides Silver Award for Environment Systems by Greentech Foundations. NACL has also received "**Best Company of the Year 2017**" Award from the International Brand Consulting Corporation, USA. NACL is the only Company chosen for this Award from amongst various Indian Agrochemical companies. Also, it is a matter of pride that NACL has bagged the "**Best Management Award**" for the year 2017-18 from the Government of Andhra Pradesh.

**Future Outlook:**

Outlook for the future is good and the Company is pro-active to grow in the market despite stiff competition.



**S Maniprasad**  
**Head – Corporate HPD**